



Info as at 4 / 5 / 2018

## Buyer Forum 買家論壇

Date 日期 : 8 / 5 / 2018 (Tuesday 星期二)  
 Time 時間 : 11am – 11:30am  
 Venue 地點 : Forum Area, Hall 3F, HKCEC  
 香港會議展覽中心 3F 展館 論壇區  
 Language 語言 : English, with recap in Putonghua  
 英語 (附設普通話摘要複述)  
 Admission 入場 : Free of charge, pre-registration required 免費參加, 需預先登記

Participants will have a chance  
 to get a fabulous prize.  
 研討會參加者將有機會獲得  
 精美禮品乙份。

Time 時間	Programme 程序表
10:45am – 11am	<b>Registration 登記</b>
11am – 11:10am	Introduction of <b>Sobeys National Pharmacy Group (Canada)</b> and sourcing requirements  <i>Speaker:</i> Mr Travis Gunn, Director, Business Development 
11:10am – 11:20am	Introduction of <b>Dynex Laboratories / Dynex Technologies (Czech Republic)</b> and sourcing requirements  <i>Speaker:</i> Mr Tomáš Hanzlík, Business Development 
11:20am – 11:30am	Introduction of <b>Vietnam Medical Equipment Corporation (Vietnam)</b> and sourcing requirements  <i>Speaker:</i> Mr Cao Quang Thuy, PA to Chairman

**Remarks:**

- (1) Free admission. Seats are limited and granted on a first-come-first-served basis. 免費入場。座位有限，先到先得。
- (2) Pre-registered attendees have priority admission until 15 minutes before the event commences. Thereafter unoccupied seats may be made available to walk-in attendees. 已登記人士將獲安排優先入座，請各已登記人士於活動開始前 15 分鐘到達活動場地，此後主辦機構有權因應現場情況安排未登記人士入座。
- (3) Trade only and persons under 18 will not be admitted. 只接待 18 歲或以上之業內人士進場。
- (4) The Organiser reserves the right to make any changes without prior notice. 主辦機構保留任何更改之權利而不作另行通告。

### Sobeys National Pharmacy Group (Canada)

Year of Establishment: Over 100 years  
 Nature of Business: Food retail, pharmacy, home healthcare and medical equipment  
 (e.g. importer, wholesaler, department store, e-tailer)  
 Sourcing Requirements: All mobility, with CE certification

#### **Company Profile:**

**Sobeys is Canada's second largest food retailer and has 425 pharmacies across the country.** In addition, Sobeys owns Lawtons Drugs and Lawtons Home HealthCare. Lawtons has 25 Home HealthCare locations across 4 Atlantic Provinces. Categories of business include retail goods (compression therapy, ostomy, mobility, bath safety), durable medical (manual/power wheelchairs, lifting devices, specialized mattresses and seating products) and institutional products (bathing systems, ceiling lifts, long-term care beds)

### Dynex Laboratories / Dynex Technologies (Czech Republic)

Year of Establishment: 1992  
 Nature of Business: Importer  
 Sourcing Requirements: Laboratory equipment for immunology, microbiology & molecular biology, high quality for reasonable price, with certification e.g. CE & ISO13485

#### **Company Profile:**

**DYNEX is one of the largest suppliers of laboratory equipment and related services in the Czech Republic and Slovakia.** Its primary focus is the sale of instruments, diagnostics and other reagents for immunochemical, molecular-biological and microbiological laboratories. Our customers are not only clinical laboratories and scientific workplaces, but also transfusion centers, forensic laboratories, food, plant and veterinary laboratories. DYNEX specializes in the following methods: ELISA, immunoblot and westernblot, immunofluorescence assay (IFA), PCR, hybridization, electrophoresis, microarray, next generation sequencing, lateral-flow immunoassay (LFIA), and immunoprecipitation, cultivation and cell growth curves measurements.

### Vietnam Medical Equipment Corporation (Vietnam)

Year of Establishment: 1985  
 Nature of Business: Wholesaler, manufacturer, distributor

#### **Company Profile:**

**Vinamed is now leading in providing comprehensive healthcare solutions for hospitals in Vietnam** since our main focuses are: Medical Equipment and Disposable Products Manufacturing, Medical Equipment and Disposable Products Distribution, Medical IT Solutions, Healthcare Facilities Consulting & Construction and Healthcare Investment. With the capability of diverse subsidiaries, experienced staff, international standard manufacturing, worldwide renowned partners, we aim not only to level up the quality of care but to develop a sustainable healthcare future for Vietnam and beyond.